

# GEORG D. GRANIC

---

CONTACT INFORMATION	Postal address: Department of Applied Economics Erasmus School of Economics PO Box 1739, 3000 DR Rotterdam, The Netherlands  <i>Phone:</i> +31 10 40 88927 <i>Web:</i> <a href="http://bit.ly/granic-site">http://bit.ly/granic-site</a> <i>E-mail:</i> <a href="mailto:granic@ese.eur.nl">granic@ese.eur.nl</a>	
PERSONAL INFORMATION	German citizen, born 9 January 1984	
RESEARCH INTERESTS	Behavioral and Experimental Economics, Judgment and Decision Making, Social Choice and Voting Methods	
CURRENT POSITION	Department of Applied Economics Erasmus School of Economics Erasmus University Rotterdam, the Netherlands <i>Post-Doc</i>	09/2015 - present
	ESE-econlab Laboratory for decision-making experiments <i>Co-manager</i>	09/2015 - present
	Practices and guidelines for handling research data <i>Department representative</i>	06/2016 - present
EDUCATION	University of Konstanz, Germany Ph.D. in Economics, with highest honors ( <i>summa cum laude</i> )	09/2008 - 06/2013
	University of Konstanz, Germany MSc (Dipl. Vw.) in Economics	10/2003 - 08/2008
PAST POSITIONS	Department of Economics University of Cologne, Germany <i>Post-Doc</i>	06/2013 - 08/2015
	Research Unit: 'Psychoeconomics', financed by the German Research Foundation <i>Member of the coordination committee</i>	10/2012 - 08/2015

Department of Psychology  
New York University, USA  
*Visiting Post-Doc* 09/2013 - 03/2014

Department of Economics  
University of Cologne, Germany  
*Research Assistant* 10/2012 - 05/2013

Department of Economics  
University of Konstanz, Germany  
*Research Assistant* 10/2008 - 09/2012

PUBLICATIONS G. D. Granic and A. K. Wagner. Where power resides in committees. *Leadership Quarterly*, forthcoming.

Q. Kong, G. D. Granic, N. Lambert, C.-P. Teo. Judgment error in lottery play: When the hot-hand meets the gambler's fallacy. *Management Science*, forthcoming.

G. D. Granic. The Problem of the Divided Majority: Preference Aggregation under Uncertainty. *Journal of Economic Behavior & Organization*, 133: 21–38, 2017.

C. Alós-Ferrer, G. D. Granic, J. Kern and A. K. Wagner. Preference Reversals: Time and Again. *Journal of Risk and Uncertainty*, 52(1): 65–97, 2016.

G. D. Granic and J. Kern. Circulant Games. *Theory and Decision*, 80(1): 43–69, 2016.

C. Alós-Ferrer and G. D. Granic. Political Space Representation with Approval Data. *Electoral Studies*, 39: 56–71, 2015.

C. Alós-Ferrer, G. D. Granic, F. Shi, and A. K. Wagner. Choices and preferences: Evidence from implicit choices and response times. *Journal of Experimental Social Psychology*, 48(6): 1336–1342, 2012.

C. Alós-Ferrer and G. D. Granic. Two Field Experiments on Approval Voting in Germany. *Social Choice and Welfare*, 39(1): 171–205, 2012.

OTHER PUBLICATIONS C. Alós-Ferrer and G. D. Granic. Approval Voting in Germany: Description of a Field Experiment. In J. F. Laslier and M. R. Sanver, editors, *Handbook on Approval Voting*, p. 397–411. Springer, 2010.

WORKING PAPERS T. Artiga Gonzalez and G. D. Granic. Spatial voting meets spatial policy positions: An experimental appraisal. (Under revision)

A. Baillon, H. Bleichrodt, and G. D. Granic. Truth-telling incentives help reduce biases in survey.

C. Alós-Ferrer and G. D. Granic. Does choice change preferences?

WORK IN  
PROGRESS

T. Artiga Gonzalez and G. D. Granic. Managerial incentives and fraudulent behavior through the lens of prospect theory.

G. D. Granic and A. K. Wagner. Tie-breaking power in committees.

G. D. Granic and B. Tereick. I choose therefore I am: Choice-induced belief polarization.

A. Baillon, H. Bleichrodt, and G. D. Granic. Bayesian truth serum and the SG - TTO gap in health utilities.

INVITED TALKS

RSM research seminar, Erasmus University Rotterdam, the Netherlands (2017);  
MPI for research on collective goods, Bonn, Germany (2017);  
University of Konstanz, Konstanz, Germany (2017);  
Humboldt University, Berlin, Germany (2015);  
Erasmus School of Economics, Rotterdam, the Netherlands (2015);  
SEPS seminar, University of St. Gallen, Switzerland (2013).

CONFERENCE  
PRESENTATIONS

ESA World Meeting, Berlin, Germany (2018);  
Bayesian crowd workshop, Rotterdam, the Netherlands (2017);  
11th NCBEE, Oslo, Norway (2016);  
ESA European Conference, Bergen, Norway (2016);  
5th World Meeting Game Theory Society, Maastricht, the Netherlands (2016);  
Behavioral Economics Workshop, Amsterdam, the Netherlands (2015);  
IMEBESS, Toulouse, France (2015);  
XXXIX SAEe, Palma de Mallorca, Spain (2014);  
Workshop with Gary Charness, University of Cologne, Germany (2014);  
5th IDMME, Montpellier, France (2013);  
COST Action IC1205 on Computational Social Choice, Oxford, UK (2013);  
IMEBE, Benicassim, Spain (2012);  
4th World Meeting Game Theory Society, Istanbul, Turkey (2012);  
ESA European Conference, Cologne, Germany (2012);  
UECE, Lisbon, Portugal (2011);  
4th EBIM, University of Bielefeld, Germany (2009).

REFEREEING

AER: Insights, Economia Politica, European Journal of Political Economy, Games, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Leadership Quarterly, Public Choice, Theory and Decision.

AWARDS AND  
RESEARCH  
GRANTS

Best dissertation award "Airbus Group Claude Dornier" 2012/13.

Best paper award of the 5th International Doctoral Meeting of Montpellier in Economics, Management and Finance, 2013.

Graduate studies scholarship (Landesgraduierstipendium), Ministry of Culture and Education Baden-Württemberg, Germany, 2008.

TEACHING  
EXPERIENCE

Lectures: Behavioral Decision Theory, Experimental Economics, Social Choice and Voting Methods.

Seminars: Seminar Applied Behavioral Economics.

Tutorials: Behavioral Economic Theory, Game Theory, Introduction to Qualtrics, Introduction to Decision Theory, Social Choice.

Supervision: 50+ (last updated Jan 2019) Master and Bachelor theses.

REFERENCES

Aurelien Baillon (baillon@ese.eur.nl)  
Department of Applied Economics  
Erasmus School of Economics  
PO box 1738  
3000 DR Rotterdam, the Netherlands  
*Phone:* +31 (0)10 408 14 64

Peter Wakker (wakker@ese.eur.nl)  
Department of Applied Economics  
Erasmus School of Economics  
PO box 1738  
3000 DR Rotterdam, the Netherlands

Carlos Alós-Ferrer (carlos.alos-ferrer@econ.uzh.ch)  
Department of Economics  
University of Zurich  
Blümlisalpstrasse 10  
8006 Zurich, Switzerland  
*Phone:* + 41 044 634 10 16